



How Resilux improved shipping operations and saved \$300,000 on Freight spend

MEMBER PROFILE

Resilux is a \$500MM polyethylene terephthalate (PET) bottle manufacturer founded in 1994 and headquartered in Wetteren, Belgium. Resilux produces preforms made of recycled materials designed for beverages, food, and other custom solutions.

CHALLENGE

Resilux was facing several challenges with their shipping operations. They were utilizing multiple third-party logistics (3PL) companies for their intermodal and truckload shipping, which resulted in fluctuating rates and a total freight spend of \$2.2 million. They also had no support team to manage their freight, creating variations in service levels based on capacity as well as variations in available capacity with seasonality.

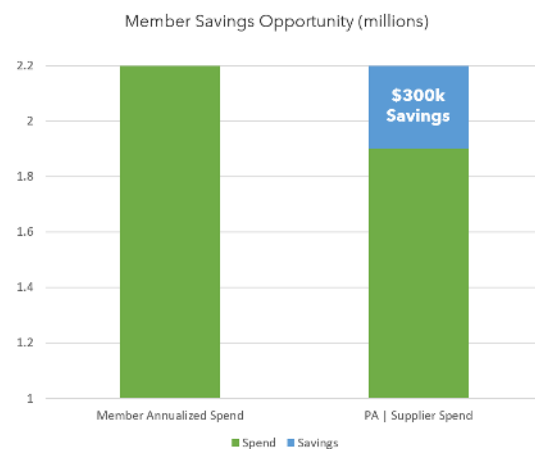
SOLUTION

Resilux joined Procure Analytics' Freight GPO program, providing a comprehensive solution that helped reduce their freight spend and improve their shipping operations.

- PA selected one 3PL strategic partner with dedicated contacts supporting Resilux. The strategic partner leveraged the combined purchasing volume of the PA Freight program, providing high priority status to Resilux and guaranteeing consistency in both capacity and service.
- The next step was to provide a dedicated Procure Analytics team to provide insightful analytics and support continuous improvement.

As a result, Resilux achieved 14% annual freight savings of \$300,000, which has been validated through quarterly business reviews.

Savings Summary	
Lanes	252
Shipments	804
Spend Evaluated	\$2.2mm
PA - Supplier Spend	\$1.9mm
Presented Savings \$	\$300k
Presented Savings %	14%



BENEFITS OF PA'S FREIGHT PROGRAM

- Partnership approach
- Best-in-class service
- Highly competitive pricing
- Free time and resources
- Improved budgeting process
- Quarterly QBRs and ongoing market analytics
- Ability to price your business based on consistent freight rates
- PA account manager to support with new lanes or changing business needs

See what PA's Freight Program can do for you.

info@procureanalytics.com | [Schedule time to discuss](#) | (678) 232-9191